

THE EVERYTHING · FIELD GUIDES FOR TRADE BUSINESSES

The **AI** Stonemason Playbook

How to run a stonemasonry business in the age of AI —
and win the jobs the bigger yards think are already theirs.

THE COMPLETE SYSTEM · NO FLUFF · FREE TO SHARE

THE EVERYTHING

Read this first

Ten years ago, running a proper stonemasonry business meant hiring an office person, paying a bookkeeper, and still working up a benchtop take-off at the kitchen table after the kids were in bed.

Today, a two-man outfit with the right setup books more work, quotes faster and gets paid quicker than a yard three times the size across town — and spends zero nights on paperwork.

He's not a better mason than you. He doesn't read the grain any better, doesn't cut a cleaner mitre, and he's definitely not a computer person — one of the best we've seen was pricing cladding off a scrap of paper on the slab rack two years ago. He worked out one thing before everyone else: **the boring half of the business — the calls, the quotes, the templating notes, the deposits, the invoices, the chasing, the filing — can now do itself.** So he put his energy where the money is: on the stone, and on the customer.

This is the playbook for how he does it. No "50 prompts to copy". No tech-bro nonsense. The actual system — how to think about it, what to set up, in what order, and the mistakes that make good masons quit before it clicks. The stories in here are real trades and real small businesses we work with — names left out, numbers left in. Read it start to finish and you'll run a tighter, more profitable business than you do right now, even if you never spend a cent on software.

A STRAIGHT WORD ON YOUR LICENCE

Nothing in here signs off a job, rules on how a slab or a cladding panel gets fixed, or makes a call about silica dust control and how your shop works safely. It carries the *admin*. The stone — the selection, the fabrication, the fixing, the safety of the work and the people doing it — stays yours, start to finish.

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01

CHAPTER ONE

The New Playing Field

A homeowner standing in a half-gutted kitchen can't tell if you're a good mason. Not standing there. They judge you on what they can see — and that's where most yards quietly lose work they'd have walked in and won.

Stone is not a service call. Nobody rings a mason on a whim. By the time that phone goes, they've been looking at pictures for six months, they've got a budget in their head, and they're about to spend serious money on something permanent. So they don't ring one mason. They ring three, and the job goes to whoever gets three things right first:

1

Did you actually pick up — or call straight back?

The feature wall goes to the first mason who answers, not the best one. Ring out to voicemail and a five-figure enquiry is gone before you've seen the plans.

2

Did the quote turn up fast, and look the part?

A tidy, itemised quote — the stone named, the finish named, the wastage explained — within a day beats a number on the back of a card next week. Every single time.

3

Did you sound like you know the material?

This is the one that's yours alone. The client who's never bought stone before is frightened of getting it wrong. The mason who explains why the veining won't match the showroom sample, and why that's the point, has already won the job.

Notice what only one of those is about? The stone. The other two are **admin and communication** — the exact stuff you hate and never have time for at the end of a day in the wet-cut bay.

And here's the bit nobody's telling you: the other side of the table already runs on AI. The architect specifying your cladding drafts the schedule through it. The kitchen company you sub to prices a whole apartment block of tops in minutes. The builder checks every line of your variation against his budget the second it lands. The question isn't whether AI comes into stone — it's already in. The question is whether it's working *for* you or *against* you.

The good news? This is the first time in history the technology favours the small operator. The big yards have to run committees, rollouts and training programs. You can decide on a Tuesday and be running by Friday. The playing field just flipped: the small, fast, well-organised mason can now look and perform like the big fabrication shop — without the big shop's overheads.

"But I'm not a computer person"

Neither are the trades doing this best. One of the fastest adopters we've seen is an owner with 26 years on the tools who only picked up a computer three years ago. His words: *"Don't worry about spelling. Don't worry about grammar."* If you can send a text or leave a voice message, you can run everything in this playbook. Being good at typing was the old requirement. Being able to say what you want is the new one — and masons are already good at that, because half the job is explaining stone to people who don't know stone.

\$300–1,000
+ per month

What most trade job-management and estimating software charges — and it *still* makes you do the typing and the take-off. One owner we know was paying a grand a month, some months three, for software his crew barely used. Keep that number in mind: everything in this playbook either replaces that spend or makes it earn its keep.

The yards three times your size are slow because they're big. That's your opening. This playbook is about walking through it.

02

CHAPTER TWO

Think AI-First

Before we touch a single tool, we need to fix how you think about this — because the biggest mistake isn't buying the wrong software. It's bolting AI onto your old way of working and wondering why nothing changed.

Every process in your business was built on one assumption: a human has to do each step. Someone answers the phone. Someone works out the slab count and types the quote. Someone chases the deposit. Someone files the supplier's batch details and the sealer docket. Your whole day is shaped around that assumption — and that assumption just died.

Don't automate your old process. **Re-draw it** — with the AI touching everything first, and you supervising. Three mental shifts, every one of them learned by a real trade business we work with:

Shift one — delegate outcomes, not steps

Stop thinking "which buttons do I click". You now talk to your business the way you'd talk to a good offsider: say the outcome, let it work out the steps. One owner cancelled an invoice, re-issued it pro-rata and emailed the customer by saying exactly that, in one sentence. Another buys material by sending one message from the supplier's yard — *"I'm at the slab yard taking two slabs of the Carrara-look for the Nguyen kitchen plus a box of colour-matched adhesive"* — and the purchase order, the expense and the books sort themselves. His words: *"It's one text message that just does heaps of data."*

Shift two — AI first, you second

Old way: you do the work, maybe a tool helps. New way: the AI does the first pass of everything, and you approve, tweak or overrule. The quote is drafted before you sit down. The reply to the architect is written before you open the email. The call is answered before you're out of the wet-cut bay. One customer described the routine: *"Nine times out of ten it's perfect. Just go — yep, send."* Your job shrinks to ten seconds of judgment, not forty minutes of typing. (And no — you don't hand over the keys on day one. It asks permission for everything at the start, especially money. You loosen the leash as it earns it — Chapter 9.)

Shift three — corrections are investments

With normal software, you fix the same mistake forever. With AI, you fix it once. A mason tells it that a standard benchtop quote includes the template visit, a 20mm mitred edge, the sink cut-out and the first seal — it answers, *"I'll remember that from now on."* And it does. Tell it that a particular builder always gets quoted supply-and-fix, never supply-only, and it never gets it wrong again. Every correction compounds. Six months in, it quotes like you, writes like you and knows your rules — because you taught it, once.

The re-imagining exercise

Walk your business and ask one question about every interaction: *"What would this look like if the AI touched it first?"*

INTERACTION	THE OLD WAY	AI-FIRST
Homeowner rings wanting a feature wall priced	Voicemail. Job lost to whoever answered.	Answered, captured, booked for a site look — quote drafted before breakfast.
Slab lands with a flaw through the middle	You wear it, or argue about it three weeks later with no record.	Photographed against the job the day it lands, the supplier chased automatically — you hear only if they don't sort it.
Supplier's new price list arrives	Buried under 200 emails. Old rates on your next quote.	Extracted, applied to your rates — one line: "porcelain slab up on nine lines."
Install finishes	Invoice "tonight". Review never asked for. Aftercare never sent.	Invoice sent from the driveway. Sealing and care instructions emailed. Review asked while they're still rapt.

Every chapter from here is just this exercise applied to one part of your business. You don't become an office worker. You become the owner of a business that runs itself around you.

03

CHAPTER THREE

Never Miss a Job Again

Let's start with the leak that costs you the most and hurts the least — because you never see the bill.

Masons are shocking for this, and you know it. You're on the bridge saw with water going everywhere, or two blokes and a clamp lifting an island top through a doorway with no hands free for anything. The phone's in the ute. It rings out. That caller — an architect with a cladding schedule, a homeowner mid-reno pricing a kitchen, a builder with eight apartments of tops — rings the next mason on the list. Gone.

6 jobs a year, unseen

Say you miss four calls a week (most flat-out masons miss more). Most are the yard, the fabricator, a builder chasing a template date. But say one a fortnight is a live enquiry — a benchtop package, a feature wall, a paving job. That's twenty-six a year. Stone is a shopped purchase, so say you convert one in four: that's roughly six jobs a year walking straight to whoever picked up next. On stone money, the margin on *one* of them dwarfs what any of this costs. You never feel it, because you never knew the phone rang. (Illustrative — but run your own numbers and it'll sting.)

And the kicker: on a considered purchase like stone, the customer who rings you doesn't leave a voicemail. They've got a list. They ring the next name. **Voicemail is where jobs go to die.** The old fix was "answer more calls". The AI-first fix is bigger — because a call is really two problems, and most masons only ever think about the first.

Problem one — the call you couldn't take

You're templating, you're on the saw, you're on a scissor lift fixing cladding, or you're driving with two slabs on the A-frame. An AI receptionist answers in your business's name, 24/7, sounds normal on the phone, gets the job details — *what* (benchtops, cladding, paving, a restoration, a memorial), *where*, *how big*, and whether they've picked a stone yet — books the site visit into your calendar, and texts you a summary before you've shut the water off. It doesn't take smoko, doesn't get sick, and costs a fraction of a person.

Problem two — the call you took, and half-forgot

Be honest: how many times have you said *"yeah mate, I'll get you a price for the wall by Thursday"* from the driver's seat — and by the next job it's gone? You're not disorganised. You're busy, and your head is your filing system. And on stone the forgetting is expensive, because that caller has been thinking about this job for six months and will remember you forever for going quiet. This is where AI-first changes what a phone even *is*:

- **Every call is captured.** Recorded, transcribed, filed against the job. Three months later, when the client says "but you never told me the veining wouldn't match the sample", you can check what was actually said — and on natural stone, that conversation is the whole ballgame.
- **The promises come out automatically.** "Price by Thursday." "Ring the yard about the bundle of split-face." "Send her the aftercare sheet." Pulled out of the conversation — you don't write anything down, because your hands were wet.
- **The promises chase you.** Thursday morning: "You told the architect she'd have the cladding price today — want me to get it moving?" The follow-up your competitors never send now happens every time.
- **And if it has what it needs, the work starts itself.** The call captured the job, the address, the scope — so the quote isn't a reminder on a list, it's a draft waiting when you pull over.

What to insist on — however you solve it

- ✓ Every call answered in your business's name — including 6pm, including Saturday.
- ✓ A searchable transcript of every call — "what did we agree about the edge profile?"
- ✓ Promises land somewhere that chases you — not a notebook, not your memory.
- ✓ Job details from the call flow into the job — not re-typed three times.

THE DIY VERSION

Forward your number to a call-answering service with a tight script — name, suburb, what stone they're after, "he'll call back this arvo". And voice-memo your promises before you drive off. That alone wins jobs.

THE DONE-FOR-YOU VERSION

An all-in-one AI phone system (the sort of thing The Everything does) covers the whole standard — answered, transcribed, promises chased, quote drafted from the call. Either way: never let a call — or a promise — hit the floor.

04

CHAPTER FOUR

Quote While You're Still at the Slab Rack

Second-biggest leak: the quote that goes out "tonight".

Here's what actually happens. You measure up the kitchen, you say "I'll get that over to you tonight" — then you get home knackered, the kids need feeding, and the slab layout and the take-off get done at 9:30pm. Or tomorrow. Or Thursday. Meanwhile the client got two other quotes the same week they saw you, and they're comparing three numbers they don't understand.

Speed

wins quotes

Not price. Speed — and clarity. The mason whose quote lands while the sample's still on the kitchen bench wins a shocking amount of the time, even when dearer. A fast, professional quote signals the one thing a client spending real money on something permanent wants: this bloke's got his act together.

The old advice was "use templates, quote from your phone". Forget that. AI-first quoting means **the AI builds the take-off. You check it.** Here's what that looks like in a real stone business today.

- **You talk, it builds.** Walk the job, dictate what you see — *"kitchen in 20mm engineered, 4.2 lineal on the run plus a 2.4 by 1 island, mitred edge to 40 both, undermount sink cut-out, one waterfall end, plus 6 square of split-face cladding to the range wall"* — and it turns that into a priced, itemised, professional quote on your template.
- **It prices from YOUR history.** Feed it your past quotes and it learns your rates, your margins, your per-square and per-lineal pricing, and your wastage allowance. Different rates for a kitchen company you sub to versus a one-off homeowner? It keeps them straight.
- **It knows your rules — because you taught it once.** What "supply and fix" includes on your jobs, whether the template visit is in or extra, whether the first seal is in the price. Teach it like an apprentice; unlike an apprentice, it never forgets.
- **It catches what you forgot.** A real trade business fed a job report in, and the AI's quote came back including the travel a paid estimator had left off the same job. It doesn't get tired at 9:30pm and forget the second slab you need purely so the veining runs through, or the crane hire, or the tip run for the offcuts. That's the point.
- **It writes the education for you.** This is the one that's worth the most on stone. The paragraph explaining that natural stone varies batch to batch, that the slab is a natural material and not a printed sample, that a joint has to land somewhere — drafted into every quote, in your words, every time. That paragraph is what stops the argument at install and what makes the client trust you over the cheaper bloke.

2–3 days

→ half a day

An owner we work with — 26 years on the tools, barely touches a computer: *"Quotes that used to take me two or three days, my AI does in half a day. I did one yesterday that would've taken two days — sent it off the same day."* Pricing came in "pretty much on par" with his own numbers, because it learned from his past quotes.

Then the bit everyone skips — **the follow-up**. Stone is a long-consideration purchase; the client isn't ignoring you, they're deciding. One message, four days later: *"Just checking you got the price for the tops — happy to walk you through why I've allowed a second slab so the veining runs through."* That single message wins more jobs than dropping your price ever will, because most competitors never send it, and because it's another chance to be the one who explains the material. AI-first, the follow-up isn't a habit you build. It's a thing that just happens — on day four, and again in three weeks when they're still deciding.

THE POINT ISN'T THE SOFTWARE

It's the standard: same-day, professional, priced from your own numbers, the stone explained, followed up. A mason with a notepad who hits that standard beats a mason with an app who doesn't. The AI just makes the standard effortless.

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CHAPTER FIVE

Get the Deposit — and the Balance — Without the Awkward Chase

Stone has a cash-flow shape most trades don't: real money goes out the door — slabs, sometimes thousands of dollars of them — before a single cut is made. Which makes the deposit the most important message you'll ever send.

7 days
not 47

The average trade invoice gets paid about six weeks after it's sent. Not because customers won't pay — most just forget, and you feel weird nagging them. So the money sits there while you've funded a slab rack of someone else's kitchen on the card.

The chasing is a **system** problem, not a people problem. Fix the system and you never have the awkward conversation — or send that cringey "just following up mate" text — again.

The system that gets you paid

1

Deposit before the stone is ordered — no exceptions, no awkwardness

The deposit request goes out with the acceptance, automatically, worded as how you work, not a favour you're asking. It's not you being difficult; it's you buying their slab. Nothing gets ordered until it lands — tracked, so you never cut into material you haven't been paid for.

2

Invoice the balance the second it's installed

Every day you wait is a day added to when it's paid. AI-first, it's one sentence from the ute: "invoice the balance on the Wilson kitchen." Line items from the quote, deposit already deducted, your terms, their email. On a big commercial cladding run, it drafts the progress claim for the stage you've hit instead — so you claim as you go, not at the bitter end.

3

Make paying stupidly easy

A "pay now" link gets paid faster than "here are my bank details". Remove every step between them wanting to pay and it being done.

4

Automate the polite nudges, escalate only if you have to

A friendly reminder at day 3, 7 and 14 — automatic, you never send it. Most pay on nudge one or two. A rare straggler gets a firmer, still professional note. You stay the good guy.

And because money is money: this is the one place you keep the AI on a short leash. It drafts, you approve, every time — until you've watched it be right for a month and tell it to stop asking.

06

CHAPTER SIX

The Inbox That Runs Itself

Your inbox is where quiet money leaks out and stress leaks in.

Supplier statements, client questions, slab reservations, price-list updates, the builder chasing a variation, the architect's schedule and the finish spec for the next job — all mixed in with junk, all landing while you're up to your elbows in a fabrication. One store manager we work with started with a backlog of 24,000 emails: *"I'd read one email, it'd get lost. I wouldn't even be able to find it again."*

The problem isn't too much email. It's that the important stuff and the noise look identical until you stop and read it all — and you don't have time to. At first, the inbox becomes something that's already handled by the time you look:

- **Triaged.** The three emails that matter today float to the top, flagged with why — "this one's the variation the builder needs signed before the tops go in Friday." The tyre-kickers get filtered before they cost you a thought.
- **Drafted.** Routine replies — "yes we do cladding and paving", "we're booked out six weeks", "here's rough pricing", "here's the aftercare and sealing sheet" — written and waiting. You glance, tweak, send.
- **Answered on demand.** That same manager now just asks, "what's the current price update from the supplier?" — and it finds the latest instantly, even joining a manufacturer to the distributor who replies under a different name.

THE PART NOBODY EXPECTS — IT GUARDS YOUR MONEY

Because the AI reads everything, it catches things. One business: *"It's already saved me thousands in mis-ordered products — it said, hold on, based on your past jobs you probably want this one."* On stone that's not a small thing: order the wrong batch, the wrong finish, or one slab where the layout needed two, and it's four figures sitting in the rack that you cannot return. Another had a supplier accidentally invoice at a 50% discrepancy — flagged automatically before it was paid.

The point isn't a cleverer inbox. It's that an architect's enquiry never again dies at the bottom of a pile of supplier statements.

07

CHAPTER SEVEN

Your Digital Office Manager

Every stonemasonry business has an office manager. In most, it's you — doing it badly at 10pm, because there's no one else.

+20 jobs
in one week

One trade business's admin person went on leave for a week. The owner: *"We haven't had her in the office for a week, and it's helped us do her job — and we've had probably an extra 20 jobs come in through this week."* Not survive the week. Their biggest week.

The office manager's job is the connective tissue: what's templating today, what's cutting, what's installing, has the slab been reserved at the yard, is the second bloke booked for the island lift, did the cabinetmaker confirm the bases are in and level, where are the photos of the old sandstone before we started. You don't need to hire that person. You need the system that person would run.

The morning brief

Before you turn the key: today's jobs in order, who to chase for a deposit, which slabs have landed and which haven't, who's templating and who's fixing, and the one thing that'll bite you if you forget it. Two minutes with a coffee — and your crew knows too.

Job files that build themselves

Every photo, quote, template note, slab photo and site note attaches itself to the right job — so when the client rings in eight months about a chip in the same benchtop, the whole history's there, including the batch, not scattered across your camera roll and three text threads. On a restoration that file *is* the job: the before photos, the mortar you matched, the stone you sourced.

The paperwork without the dread

The paperwork the trade comes with — the supplier's batch and product details, the safety data sheets, the dust-control and health-monitoring records your shop must keep, the sealer docket, the engineer's detail for a fixing system, the warranty registration — gets prompted, filed to the job, and kept where you can find it when asked. Never invented for you, and never a substitute for your own licensed judgement on how the work and the workplace are run — just stopped from going missing.

If it's not in the system, it doesn't exist — your head holds the stone, not paperwork.

08

CHAPTER EIGHT

Look Twice as Big as You Are

Here's a secret the big yards rely on you not knowing: most of "looking professional" is presentation — and presentation is now nearly free.

A two-man shop and a fifty-person fabrication plant can send the identical, spotless, branded quote. The client can't tell which is which — so the small operator who bothers gets treated like the big one, and can charge like it. On a considered purchase, first presentation is where the price objection is won or lost, because the client is buying certainty as much as stone.

The referral flywheel — on purpose, not by accident

- R Retain** — make the whole job easy and clear, so they'd have you back without thinking twice. The aftercare email a month later — how to clean it, when to re-seal — costs nothing and is remembered for years.
- R Review** — ask for the Google review at the moment they're happiest, right after the splashback goes on and the kitchen's finally finished, automatically, with the link. Reviews win you the next ten jobs while you sleep.
- R Refer** — happy clients refer if you make it easy and remind them. And in stone the referrals worth the most aren't homeowners — they're the architect, the builder and the cabinetmaker who now know you turn up and explain things properly.
- R Resell** — the paving they mentioned wanting next summer; the hearth; the vanity tops for the ensuite — it's in the call transcript, remember. A reminder at the right time turns one job into three.

This engine is pure gold and almost nobody runs it — because it means doing the boring thing at the perfect time, every time, forever. Which is exactly what a system does perfectly and a busy human never does.

START TODAY — EVEN WITH ZERO TECH

Ask every happy client for a review before you pack up the ute, and send tidy before-and-after photos with every invoice. Stone photographs better than anything else in the trades — a matched vein, a cleaned-up sandstone façade, a wall lit from the side. Use it. The flywheel doesn't care how it's turned. It just needs turning.

09

CHAPTER NINE

The 30-Day Switch

Everything above works. The reason most masons don't get it working is they try to do it all at once, get overwhelmed mid-job, and go back to the old way. So: one thing at a time, without stopping work.

1

Week 1 — Stop the biggest leak: the phone

Every call answered, every call captured, promises pulled out automatically. On stone money, one saved enquiry pays for the whole exercise several times over — and it's the one you'll feel first.

2

Week 2 — Fix quoting

The AI drafts the take-off from your dictation and your past pricing, and writes the stone-variation paragraph every time; you correct it — and every correction is a lesson it keeps. Same-day quotes, with the follow-up. Watch your win-rate move.

3

Week 3 — Fix the deposit and getting paid

Deposit requested on acceptance so you're never funding slabs off your own card, balance invoiced on install, progress claims on the commercial runs, easy payment, automatic reminders — with you approving everything money-related until it's earned the leash.

4

Week 4 — Hand over the back office

Inbox triaged and drafted, morning brief running, job files building themselves, aftercare and reviews sent automatically.

Why all four? Because one process never feels like much. One automated process gets a shrug. Three is where the "holy hell" moment happens — because that's when the pieces start talking to each other. The call becomes the quote. The quote becomes the deposit. The deposit becomes the slab order. The install becomes the review. That's when it stops being a tool and starts being a system.

The trust dial — how to hand over without losing sleep

You don't hand a new apprentice the bridge saw and a \$4,000 slab on day one. Same here:

1

Weeks 1–2: it asks about everything

Every email draft, every quote, every invoice — "here's what I'd send, OK?" You approve, correct, teach.

2

Weeks 3–4: it asks about the important stuff

Routine replies just go; money, material orders and new clients still get your nod.

3

Month two onward: it asks about exceptions

You've watched it be right for weeks. Now it runs, and you get the morning brief and the flags. You're still the boss — you've just stopped being the bottleneck.

The mistakes that make good masons quit before it clicks

- **Doing all four weeks at once.** Don't. One a week. Each banks a win before you add the next.
- **Bolting AI onto the old process.** If you're still typing every take-off into the same old software and asking AI to "help", you've missed the point. Re-draw the process (Chapter 2).
- **Treating it like software instead of staff.** Software you configure once and curse forever. This, you teach — and it gets better every week. The trades getting the most out of it talk to it all day, like their best offside.
- **Waiting for perfect.** A rough system running today beats a perfect one you'll set up "when things quiet down". Things never quiet down.
- **Expecting it to make the stone calls.** It won't tell you whether that slab will hold together on a waterfall end, how you fix a heavy panel to a wall, or how your shop handles dust and keeps people safe. It shouldn't. That's what you're licensed and trained for — it just clears the desk so you've got the head space to do it properly.



BEFORE YOU PUT THIS DOWN

The 2-Minute Leak Audit

Be honest. Tick the ones that are true right now.

- ☐ I regularly miss calls while I'm on the saw or on site — and I don't know how many jobs it's cost me.
- ☐ I've promised someone a price or a callback this month — and forgotten until they chased me.
- ☐ My quotes go out "tonight" more often than "same day".
- ☐ My quotes don't explain, in writing, that natural stone varies batch to batch.
- ☐ I don't always follow up after sending a quote — even though the client takes weeks to decide.
- ☐ I've started cutting or ordered slabs before the deposit landed.
- ☐ I've sent an awkward "just chasing that invoice" message in the last month.
- ☐ My inbox stresses me out, and important stuff gets buried.
- ☐ If a client rang about a benchtop from last year, it'd take me a while to find the batch and the details.
- ☐ My supplier dockets, safety data sheets and dust-monitoring records live in a glovebox, a ute console and three text threads.

0–2

Tight ship. A few tweaks and you're flying.

3–6

You're leaking real money in the boring half — and it's all fixable. Start with Week 1.

7+

Mate, you're doing a second job for free every week. Good news: it's exactly the stuff that's now easiest to fix.

Whatever your number — your biggest tick is your biggest opportunity. Start there.

Want it set up for you?

Everything in this playbook, you can build yourself — and you should, if you've got the time and the patience. Plenty do. If you'd rather it was just done — the AI that answers your phone, captures every promise, builds your quotes, requests your deposits, chases your invoices and runs your back office, all in one, working in your stonemasonry business this week — that's what we build. It's called The Everything.

- ✓ 14-day free trial. Cancel anytime. No lock-in, no contracts.
- ✓ Nothing important — a quote, an invoice, a customer message — ever goes out without you seeing it first.
- ✓ It lives in Microsoft Teams and the tools you already use.

See it working on your own jobs at the-everything-app.com — no credit card to look.

Honest note: this won't fix a broken business, and it won't make the stone decisions, rule on how the work gets fixed, or sign off on how your shop controls dust and keeps people safe — that's still you, your licence and your training. What it fixes is the office job you've been doing for free after dark.